

Briefing on FY2016/3 Results
Main Questions and Answers

Q1: What was the number of sales in volume of instant camera in FY2016/3, and what is the targeted number of sales in volume in FY2017/3?

A1: The number of sales in volume of instant camera resulted in 1.34 million in 4Q, 38% increase compared with that of the previous fiscal year, and reached 5.05 million in FY2016/3 total. In FY2017/3, we expect almost same growth rate as the previous fiscal year to reach 6.5 million.

Q2: Though Document Solution had a large negative impact from exchange rate fluctuations in FY2016/3, it is expected to increase profit in FY2017/3 on contrary. How do you accomplish that plan ?

A2: The weak US dollar trend in FY2017/3 may have a positive impact for Document Solution. In FY2016/3, we increased profit on operational base, hidden by the negative impact from exchange rate fluctuations. We expect that it's possible to increase profit in FY2017/3 by continuing the growth through existing measures.

Q3: Are there any possibilities to conduct M&As in other business areas than medical systems?

A3: We don't limit the area for conducting M&As. Among the healthcare, highly-functional materials, and document business fields, we will proactively consider the opportunities where synergistic effects will be expected. We will make a comprehensive decision taking into consideration a return on investment and others, in addition to synergies.

(End)