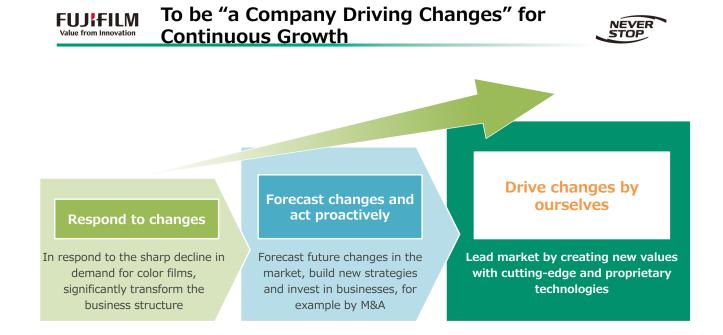




The Growth Strategy of FUJIFILM Through the Acquisition of Hitachi's Diagnostic Imagingrelated Business

FUJIFILM Holdings Corporation
Chairman and CEO
Shigetaka Komori
December 18, 2019



Continue swift and decisive management to offer new products and new values one after another



Management Policy to Realize "a Company Driving Changes"



Provide valuable products and services to society



Gain sales and profit



Create new values and sustain the existence of the corporate entity by investments for the future

2



Healthcare Business Overview









Active investments for a strong growth of healthcare field as a core business



Significance of the Acquisition



Acquisition of diagnostic imaging-related business with a comprehensive suite of product portfolio from Hitachi for approximately JPY179bn*1

(The completion of this acquisition is subject to customary closing conditions and regulatory approvals)



<Expected achievements>

- 1. One-stop total solutions through comprehensive product line-up
- 2. Innovative solutions by leveraging Fujifilm's image processing and AI technologies
- 3. Expanding sales capability through cross-selling

Accelerates growth of the "Diagnosis" business, our core pillar in Healthcare Fujifilm will contribute to improvement of the quality of medical care, and maintenance and improvement of people's health

 *1 purchase price is subject to the Business's level of cash, net debt and working capital at the timing of closing

1





Acquisition of Hitachi's Diagnostic Imagining-related Business and the Growth Strategy of Fujifilm's Healthcare Field

FUJIFILM Holdings Corporation
President and COO
Kenji Sukeno
December 18, 2019



Overview of Target Business



Business Description:

Research and development, manufacturing, sales and maintenance of diagnostics imaging systems (CT, MRI, X-ray, ultrasound)

and electronic health record



1



Overview of Medical System Business of FUJIFILM





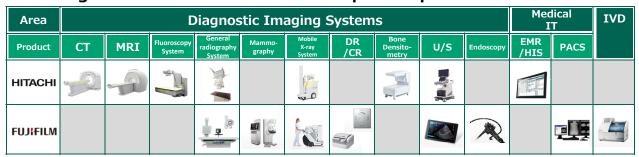
Growth through the collaboration between Medical IT and services and products including X-Ray Imaging Diagnostic Equipment , Endoscopy, Ultrasound, and In-Vitro Diagnosis



One-stop total solutions through comprehensive product line-up



To be a company with further comprehensive product lineup through the combination of two companies' products and services



Provide one-stop total solution

Enter into new business area utilizing aggregated data from our devices









3



Innovative solutions by leveraging Fujifilm's image processing and AI technologies (1)







Prevent overlooking lesions and automatically recognize necessary information

Lesion Detection

Automatically detect the suitable positioning for imaging process, reduce burden from misplacement recognize imaging site,(e.g.: knee)



Image recognition AI Emphasize the detection area and reduce burden in image recognition



Realize high value-added solutions through the integration of Hitachi products and Fujifilm technologies



Innovative solutions by leveraging Fujifilm's image processing and AI technologies (2)



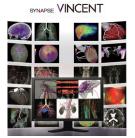
- We have marketed Hitachi CT products under our brand name in EMEA since March 2018
- Combination of Hitachi CT and our Medical IT offers 3D medical imageprocessing solution and low x-ray dose imaging, which have achieved excellent reputations from the market
- Expand initiatives of the combination of CT and IT to wide range of products

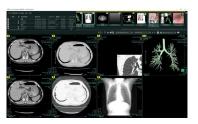
(Hitachi CT)

(Fujifilm Medical IT)









Value creation through expanded combination of Hitachi products and Fujifilm Medical IT solutions

5



FUJIFILM Synergy with "Treatment" (Regenerative medicine) NEVER



Establish a new business that provides solutions not only in "Diagnosis" but also in "Treatment"

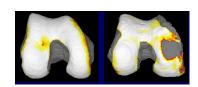
<Case with osteoarthritis providing a package solution of MRI, IT (AI) and regenerative medicine>





FUJ!FILM IT (AI)

Construct a 3D image using MRI image. Detect the shape and status of knee joints (cartilage, meniscus) through non-invasive approach.



Treatment

FUJ!FILM Regenerative Medicine

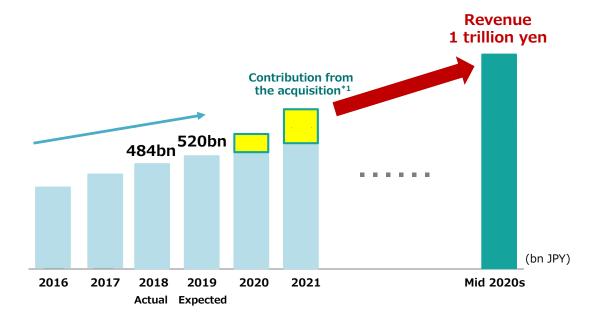
Relief of symptoms of traumatic cartilage defects and osteochondritis dissecans for knee joints





Healthcare's Revenue Target Post Acquisition





Further acceleration healthcare field through the acquisition Expect to reach 1 trillion yen in mid 2020s

7



Expected Timeline



The completion of this acquisition is subject to customary closing conditions and regulatory approvals (Expected in July 2020)

- The acquisition will not impact the fiscal year ending March 2019 consolidated performance.
- With regards to the impact on the fiscal year ending March 2020 consolidated performance, the company will provide notice as soon as the details have been finalized

^{*1} Revenue recognition will be pro-rata basis after the closing for 2020 and full year basis for 2021.





FUJIFILM Value from Innovation