## FUJiFILM

Financial Results (Consolidated) for the Fiscal Year Ended March 31, 2023
FUJIFILM Holdings Corporation
May 10, 2023
Teiichi Goto
URL: https://holdings.fujifilm.com/en
President and Chief Executive Officer
Date of annual shareholders' meeting: June 29, 2023
Projected date of the beginning of cash dividends: June 30, 2023
Projected date of annual securities report: June 30, 2023
Reference materials regarding operating results of the current fiscal year to be prepared: Yes
Meeting to explain operating results of the current fiscal year to be held: Yes
(Consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.)

1. Results of the Fiscal Year Ended March 31, 2023 (From April 1, 2022 to March 31, 2023)
(1) OPERATING RESULTS

Amount Unit: Millions of yen unless otherwise specified / Figures are rounded off to the nearest million yen

|  | Revenue |  | Operating income |  | Income before income taxes |  | Net income attributable to FUJIFILM Holdings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% |  | \% |  | \% |  | \% |
| Year ended March 31, 2023 | 2,859,041 | 13.2 | 273,079 | 18.9 | 282,224 | 8.4 | 219,422 | 3.9 |
| Year ended March 31, 2022 | 2,525,773 | 15.2 | 229,702 | 38.8 | 260,446 | 10.4 | 211,180 | 16.5 |

Note: Comprehensive income
Year ended March 31, $2023 \quad ¥ 310,050$ million ( $-10.7 \%$ )
Year ended March 31, $2022 \quad ¥ 347,136$ million (17.2\%)

|  | Net income attributable <br> to FUJIFILM <br> Holdings per share | Net income attributable to <br> FUJIFILM Holdings per share <br> (Assuming full dilution) | Return on FUJIFILM <br> Holdings shareholders' equity | Ratio of income before income taxes to total assets | Ratio of operating income to revenue |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year ended March 31, 2023 <br> Year ended March 31, 2022 | $\begin{aligned} & \hline \quad \text { Yen } \\ & 547.21 \\ & 527.33 \end{aligned}$ | $\begin{aligned} & \hline \quad \text { Yen } \\ & 546.41 \\ & 526.11 \end{aligned}$ | 8.3 9.0 | $7.0{ }^{\text {\% }}$ | \% 9.6 9.1 |

(Ref) Equity in net earnings of affiliated companies
Year ended March 31, $2023 \quad ¥ 4,656$ million
Year ended March 31, $2022 ¥ 13,128$ million
(2) FINANCIAL POSITION

|  | Total assets | Total equity (Net asset) | FUJIFILM Holdings shareholders' equity | FUJIFILM Holdings shareholders' equity ratio to total assets | FUJIFILM Holdings shareholders' equity per share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year ended March 31, 2023 Year ended March 31, 2022 | $\begin{aligned} & 4,134,311 \\ & 3,955,280 \end{aligned}$ | $\begin{aligned} & 2,787,860 \\ & 2,524,940 \end{aligned}$ | $\begin{aligned} & 2,763,145 \\ & 2,502,657 \end{aligned}$ | 66.8 63.3 |   <br> $6,888.96$ Yen <br> $6,244.29$  |

(3) CASH FLOWS

|  | Net Cash provided by <br> Operating Activities | Net Cash used in <br> Investing Activities | Net Cash used in <br> Financing Activities | Cash and Cash Equivalents <br> at the end of year |
| :--- | :---: | ---: | ---: | :---: |
| Year ended March 31,2023 | 210,452 | $(323,225)$ | $(123,695)$ | 268,608 |
| Year ended March 31, 2022 | 323,934 | $(153,542)$ | $(105,184)$ | 486,328 |

## 2. Cash Dividends

Amount Unit: Millions of yen unless otherwise specified / Figures are rounded off to the nearest million yen

|  | Cash dividends per share |  |  |  |  | Total cash dividends | Consolidated pay out ratio | Ratio of cash dividends to shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter | 2nd Quarter | 3rd Quarter | Year End | Year Total |  |  |  |
|  | Yen | Yen | Yen | Yen | Yen |  | \% | \% |
| Year ended <br> March 31, 2022 |  | 55.00 |  | 55.00 | 110.00 | 44,086 | 20.9 | 1.9 |
| Year ended <br> March 31, 2023 | - | 60.00 | - | 70.00 | 130.00 | 52,142 | 23.8 | 2.0 |
| $\begin{aligned} & \text { Year ending March 31, } \\ & 2024 \text { (Forecast) } \end{aligned}$ | - | 70.00 | - | 80.00 | 150.00 |  | 26.7 |  |

Note: Details of year-end diviends for the fiscal year ending March 31, 2024
Ordinary dividend $¥ 70.00 \quad 90$ th anniversary commemorative dividend $¥ 10.00$
3. Forecast for the Fiscal Year Ending March 31, 2024 (From April 1, 2023 to March 31, 2024)

Amount Unit: Millions of yen unless otherwise specified / Figures are rounded off to the nearest million yen
$\%$ : Changes from the corresponding period of the previous fiscal year

|  | Reve |  | Operating income |  | Income before income taxes |  | Net income attributable to FUJIFILM Holdings |  | Net income attributable to FUJIFILM Holdings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the Year ending March 31, 2024 | 2,950,000 | $3{ }^{\text {\% }}$ | 290,000 | 6.2 ${ }^{\%}$ | 295,000 | 4.5 | 225,000 | 2.5 | S60.96 |

Note: Net income attributable to FUJIFILM Holdings per share is calculated using the number of shares issued as of March 31, 2023
excluding treasury shares for the average number of shares for the relevant period.

## Notes

(1) Changes in status of material subsidiaries during the period
(Company newly consolidated or removed from consolidation): None
(2) Changes in accounting principles

1. Changes in accounting policies accompanying amendment of accounting standards: None
2. Other changes in accounting policies: None
(3) Number of shares outstanding
3. Issued (including treasury stock):
4. Treasury stock:
5. Average number of shares:

| As of March 31, 2023 | $414,625,728$ | As of March 31, 2022 | $514,625,728$ |
| :---: | ---: | :---: | :---: |
| As of March 31, 2023 | $13,528,181$ | As of March 31, 2022 | $113,834,546$ |
| Year ended <br> March 31, 2023 | $400,771,421$ | Year ended <br> March 31, 2022 | $400,387,264$ |

Disclosure Regarding the Status of the Year-end Audit Process
These Financial Results (Consolidated) for the Fiscal Year ended March 31, 2023 are out of scope for the year-end audit procedure by certified public accountants or auditors.

Explanation of Appropriate Use of Forecast and Other Special Items
Statements regarding future events including forecasts of operating results are based on limited available information and reasonable assumptions as of today. The Company does not have the intention of guaranteeing the realization of future performance. Actual operating results are always subject to change significantly due to various matters. Assumptions for the forecast and warnings for users of the forecast are mentioned in the page 6, Outlook for the Fiscal Year ending March 31, 2024 of the section (1) Analysis of Results of Operations in 1. ANALYSIS OF OPERATING RESULTS AND CONSOLIDATED FINANCIAL POSITION.

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## 1. ANALYSIS OF OPERATING RESULTS AND CONSOLIDATED FINANCIAL POSITION

(1) Analysis of Results of Operations

Amount Unit: Billions of yen

|  | $\begin{gathered} \text { Year end } \\ 2023 \\ 2022 \end{gathered}$ | March 31, April 1, arch 31, ) | Year end <br> 2022 (F <br> 2021 | March 31, <br> April 1, <br> arch 31, 2) | Change <br> (Amount) | Change <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic revenue | 35.9\% | 1,026.3 | 39.3\% | 991.9 | 34.4 | 3.5\% |
| Overseas revenue | 64.1\% | 1,832.7 | 60.7\% | 1,533.9 | 298.8 | 19.5\% |
| Revenue | 100.0\% | 2,859.0 | 100.0\% | 2,525.8 | 333.2 | 13.2\% |
| Operating income | 9.6\% | 273.1 | 9.1\% | 229.7 | 43.4 | 18.9\% |
| Income before income taxes | 9.9\% | 282.2 | 10.3\% | 260.4 | 21.8 | 8.4\% |
| Net income attributable to FUJIFILM Holdings | 7.7\% | 219.4 | 8.4\% | 211.2 | 8.2 | 3.9\% |
| Exchange rates (Yen / US\$) |  | ¥136 |  | $¥ 113$ | ¥23 |  |
| Exchange rates (Yen / Euro) |  | ¥141 |  | $¥ 131$ | $¥ 10$ |  |

In the fiscal year ended March 31, 2023, the Fujifilm Group recorded $¥ 2,859.0$ billion in consolidated revenue (up $13.2 \%$ year-over-year), reflecting sales increases mainly in the medical systems, the bio-CDMO, the electronic materials, the business innovation and the imaging.

Operating income increased to $¥ 273.1$ billion (up $18.9 \%$ year-over-year). Consolidated income before income taxes amounted to $¥ 282.2$ billion (up $8.4 \%$ year-over-year) and consolidated net income attributable to FUJIFILM Holdings was $¥ 219.4$ billion (up $3.9 \%$ year-over-year). The effective currency exchange rates for the U.S. dollar and the euro against the yen during this fiscal year were $¥ 136$ and $¥ 141$, respectively.

Revenue by Operating Segment
Amount Unit: Billions of yen

| Segment | Year ended March 31, 2023 (From April 1, 2022 to March 31, 2023) | Year ended March 31, 2022 (From April 1, 2021 to March 31, 2022) | Change <br> (Amount) | Change (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Healthcare | 917.9 | 801.7 | 116.2 | 14.5\% |
| Materials | 692.7 | 630.8 | 61.9 | 9.8\% |
| Business Innovation | 838.1 | 759.9 | 78.2 | 10.3\% |
| Imaging | 410.3 | 333.4 | 76.9 | 23.1\% |
| Consolidated Total | 2,859.0 | 2,525.8 | 333.2 | 13.2\% |


| Segment | Year ended March 31, <br> 2023 (From April 1, <br> 2022 to March 31, <br> 2023) | Year ended March 31, <br> 2022 (From April 1, <br> 2021 to March 31, <br> 2022) | Change <br> (Amount) | Change (\%) |
| :--- | ---: | ---: | ---: | ---: |
| Healthcare | 100.5 | 100.5 | $(0)$ | $(0.0 \%)$ |
| Materials | 67.7 | 68.4 | $(0.7)$ | $(1.0 \%)$ |
| Business Innovation | 69.5 | 57.9 | 11.6 | $20.0 \%$ |
| Imaging | 72.9 | 37.0 | 35.9 | $97.1 \%$ |
| Corporate Expenses and <br> Eliminations | $(37.5)$ | $(34.1)$ | $(3.4)$ | - |
| Consolidated Total | 273.1 | 229.7 | 43.4 | $18.9 \%$ |

*Since the first half of the fiscal year ended March 31, 2023, revenue and operating income from the professional-use multifunction device business have been reclassified from the Business Innovation segment to the Materials segment. Figures for the previous consolidated fiscal year are based on the segment classification after the above changes.

## Healthcare Segment

In the Healthcare segment, consolidated revenue amounted to $¥ 917.9$ billion (up $14.5 \%$ year-over-year). Consolidated operating income amounted to $¥ 100.5$ billion (down $0.0 \%$ year-over-year).
In the medical systems business, revenue increased due to steady sales, mainly in the endoscopes, medical IT and ultrasound diagnostics fields, and the impact of exchange rates. In the X-ray imaging diagnostics field, growing sales of the digital mammography system AMULET Innovality, mainly in Southeast Asia, South/Central America, Middle East and Africa, and strong sales of the X-ray system FDR Smart $X$ and the mobile X-ray equipment $F D R$ Go Plus, mainly in Europe, drove revenue higher. In the medical IT field, revenue surged, mainly in the major markets of the U.S., Europe and Japan, on contribution from the entry into digital pathology field, as well as higher sales of the Picture Archiving and Communication System (PACS) SYNAPSE, the 3D image analysis system SYNAPSE VINCENT and other systems and services. In the ultrasound diagnostics field, revenue increased mainly in the U.S. on contribution from the ultrasound diagnostic device Sonosite $P X$ for point-of-care (POC) use and the new stationary ultrasound diagnostic devices ARIETTA 850DI and ARIETTA 650DI. In the endoscopes field, revenue increased due to higher sales of products such as the 7000 System, which installs image emphasis features such as Linked Color Imaging (LCI) that support endoscope observations by emphasizing slight differences in color of mucous membrane, mainly in Europe. In the In-Vitro Diagnostics (IVD) field, sales of the FUJI DRI-CHEM (blood biochemical test) equipment/slides and FUJIFILM Wako Pure Chemical Corporation's biochemical reagents and immunity-related testing equipment remained firm. In addition, sales of COVID-19 related testing equipment and reagents rose due to the spread of the COVID-19 pandemic in Japan. In the CT/MRI field, revenue rose as we see a recovery trend from the impacts of semiconductor and other component shortages as well as strong sales of new products contributed to higher revenue, such as the CUREVISTA Open / CUREVISTA Apex digital X-ray fluoroscopy system and the Supria Optica whole-body X-ray CT diagnostic system in Japan and the OASIS Velocity superconducting open MRI system in North America. In March 2023, FUJIFILM Healthcare Corporation launched ECHELON Synergy, a wide-bore 1.5-tesla superconducting MRI system, which is designed to improve the MRI workflow efficiency and significantly reduce examination time through the use of AI technology. We will create a good examination environment for medical professionals by providing an efficient examination workflow and easy-to-read imaging and contribute to maintaining and improving people's health by raising examination efficiency and the quality of medical care.

In the bio CDMO business, favorable progress in contract manufacturing of biopharmaceuticals at the Denmark site, in addition to such factors as the impact of exchange rates, drove revenue higher. In April 2022, we acquired a cell therapy manufacturing facility from U.S. bio-venture Atara Biotherapeutics, Inc. We will further expand the
biopharmaceutical contract development and manufacturing business by making full-scale inroads into the contract business for cell therapy drugs, including gene-modified cell therapy drugs. In June 2022, we announced the investment totaling 200.0 billion yen in large-scale facility expansion at the Denmark site to meet strong contract manufacturing needs for antibody drugs, and in the introduction of GMP production facilities, which is a commercial continuous production system capable of comprehensive manufacturing of active pharmaceutical ingredients from culture to purification, at the Texas site in the U.S. We will meet the needs for contract development of manufacturing process, small- to large-scale production, and contract manufacturing covering substances to drug formulation / packaging, targeting a wide range of biopharmaceuticals. We will also aim to expand services contracted from pharmaceutical companies, etc. by commercializing a new manufacturing method based on the continuous production method, in addition to the batch production method.

In the life sciences business, overall revenue rose mainly due to the impact of exchange rates as well as higher sales of reagents and cells, while demand for cell culture media for COVID-19 vaccines / drugs ran its course. In November 2022, we announced the establishment of a cell culture media manufacturing facility in North Carolina in the U.S. The global market for cell culture media is expanding in line with growing demand for antibody drugs and development of advanced therapies including cell therapy and gene therapy. We will provide strong support for R\&D and manufacturing of biopharmaceuticals through our global manufacturing structure based in the U.S., Europe and Japan.

In the pharmaceutical business, revenue fell mainly due to the transfer of FUJIFILM Toyama Chemical Co., Ltd.'s radiopharmaceutical business to PeptiDream Inc. in March 2022. In October 2022, we announced the introduction of a dual-use facility, which will be operated by FUJIFILM Toyama Chemical Co., Ltd. and is capable of manufacturing biopharmaceuticals during normal times and switching to vaccine production during a pandemic. By providing biopharmaceutical contract process development/manufacturing services to pharmaceutical companies, we will support prompt development and supply of vaccines domestically produced by these companies in the event of a pandemic.

In the consumer healthcare business, overall revenue was driven lower by such factors as a drop in sales of supplements compared year-over-year, when there was a steady demand for dieting. In March 2023, we launched sales of ASTALIFT THE SERUM BRIGHTENING (quasi-drug), a medicated blemish-preventing serum that prevents irritation damage by ultraviolet rays, dry air, etc. and fundamentally inhibits the development of blemishes, from the highly functional serum ASTALIFT THE SERUM series that applies our proprietary liposome technology to the cosmetic field. We will continue to provide unique products that cater to customer needs and contribute to people's beauty and health.

## Materials Segment

In the Materials segment, consolidated revenue amounted to $¥ 692.7$ billion (up $9.8 \%$ year-over-year).
Consolidated operating income amounted to $¥ 67.7$ billion (down $1.0 \%$ year-over-year).
In the electronic materials business, revenue soared due to higher sales of such products as Chemical Mechanical Planarization (CMP) slurries, post-CMP cleaners, and polymides. We will continue to accelerate growth through stable supply of a wide range of products for cutting-edge semiconductors, demand for which is growing in line with the development of 5 G and self-driving cars. We announced, in September 2022, the construction of our first domestic CMP slurry manufacturing facility in Kumamoto, and in December, the construction of a new manufacturing facility for color filter materials for image sensors in South Korea. Under our global manufacturing structure, we will further expand our business through stable production/supply of materials with high quality standards and by accelerating the market launch of new products that meet customer needs.

In the display materials business, revenue declined, hit by a reactionary drop in demand for monitors, tablets and TVs, which had increased in the previous fiscal year due to the COVID-19 pandemic, and the impact of production adjustments across the entire supply chain.

In the industrial products business, revenue remained flat year-over-year as steady growth in sales of non-destructive inspection equipment / materials to the oil and gas industry, mainly in China and India, as well as the impact of exchange rates, covered lower sales of the EXCLEAR sensor film for touch panels stemming from sluggish demand for businessuse PCs, its main application.

In the fine chemicals business, higher sales of polymerization materials and other chemical products drove revenue higher.

In the recording media business, revenue climbed due to such factors as the impact of exchange rates, although demand for data archiving tapes was sluggish as major IT companies curtailed investments in data center construction amid the emerging risk of a global recession.

In the graphic communication business, revenue rose as we revised sales prices of printing plates in each region and the digital printing field fared well due to an increase in shipments of production printers to the U.S. and Europe in line with market recovery.

In the inkjet business, overall revenue climbed as sales of industrial inkjet printheads to the label market grew, and ink sales, mainly pigment dispersions to the commercial printing market, rose steadily.

## Business Innovation Segment

In the Business Innovation segment, consolidated revenue amounted to $¥ 838.1$ billion (up $10.3 \%$ year-overyear).

Consolidated operating income amounted to $¥ 69.5$ billion (up $20.0 \%$ year-over-year).
In the office solutions business, revenue increased due to such factors as higher sales of multi-function devices / printers and consumables in Japan and larger exports to the U.S. and Europe, higher sales of multifunction devices in Southeast Asia and the impact of exchange rate. In January 2023, we released the Apeos C4030 / Apeos C3530 digital color multifunction devices and the Apeos 5330 digital monochrome multifunction device, all of which come in compact sizes, can be linked with various cloud services and increase the flexibility in installation locations, and six new models of ApeosPort / ApeosPort Print, the smallest and lightest models in our lineup of A4 digital color / monochrome multifunction devices / printers. We plan to further reinforce marketing of multi-function devices / printers to respond promptly to customer needs. In the overseas market, we plan to pursue proactive business expansions, including OEM supply partnerships, by building product strategies tailored to the needs of each region and ensuring competitive advantages.

In the business solutions business, revenue increased mainly due to higher sales of solutions and services in Japan, growth of the business process outsourcing (BPO) business overseas, and the impact of exchange rates. In May 2022, we launched the Bridge DX Library, new solutions that strongly support customers in resolving DX issues on a business / operation basis and accelerates DX for small and midsize companies. The lineup increased to a total of 146 solutions in March 2023. In March 2023, we acquired Australian IT services company MicroChannel Services to further accelerate the growth of the ERP system sales / implementation support business. By leveraging MicroChannel Services' highly experienced IT professionals and high-level technical expertise, we plan to enhance value provided to our customers through such means as integrating the acquired services with our existing services, thereby accelerating the growth of the business solutions business.

## Imaging Segment

In the Imaging segment, consolidated revenue amounted to $¥ 410.3$ billion (up $23.1 \%$ year-over-year).
Consolidated operating income amounted to $¥ 72.9$ billion (up $97.1 \%$ year-over-year).

In the consumer imaging field, steady sales of instant photo systems, color paper and dry minilabs / materials drove revenue higher. Revenue from instant photo systems was higher year-over-year as sales of both devices and film were strong. In March 2023, we launched INSTAX mini 12, the latest entry model of the INSTAX Series of instant cameras, and the smartphone app INSTAX UP! that digitizes INSTAX prints, allowing users to enjoy the digitized INSTAX photos on their smartphones. The INSTAX Series will continue to provide new values to people around the world by combining analog and digital technologies.

In the professional imaging field, revenue increased as sales of new products from the $X$ Series digital cameras, $X-H 2 S, X-H 2$ and $X-T 5$ which come with the latest, fifth-generation devices, fared well. In March 2023, we launched sales of FUJINON HZK25-1000mm, which is a box-type dual-format broadcast zoom lens supporting two types of large image sensors and achieves optical performance exceeding 4K. As new cinema and broadcast lenses, we launched
sales of FUJINON HZK25-1000mm in March 2023, which is a box-type dual-format broadcast zoom lens supporting two types of large image sensors and achieves optical performance exceeding 4 K . It facilitates the use of cinema cameras, which is becoming increasingly common in the broadcast industry, offering cinematic visual depictions such as shallow depth-of-field for beautiful bokeh in live coverage of sporting events and music concerts. We will continue to develop and supply high-performance cameras, lenses and accessories to cater to the diversifying needs of frontline video professionals.

Outlook for the Fiscal Year ending March 31, 2024
Amount Unit: Billions of yen

|  | Outlook for the fiscal year ending March 31, 2024 | Actual results for the fiscal year ended March 31, 2023 | $\begin{gathered} \text { Change } \\ \text { (\% / Amount) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Revenue | 2,950.0 | 2,859.0 | 3.2\% |
| Operating income | 290.0 | 273.1 | 6.2\% |
| Income before income taxes | 295.0 | 282.2 | 4.5\% |
| Net income attributable to FUJIFILM Holdings | 225.0 | 219.4 | 2.5\% |
| ROE (\%) | 8.0 | 8.3 | (0.3\%) |
| ROIC (\%) | 5.9 | 6.1 | 0.2\% |
| Exchange rates (Yen / US\$) | $\pm 135$ | ¥136 | ( $¥ 1)$ |
| Exchange rates (Yen / Euro) | $¥ 145$ | $¥ 141$ | $\pm 4$ |

Regarding the consolidated performance forecast for the fiscal year ending March 31, 2024, FUJIFILM Holdings (the Company) projects $¥ 2,950.0$ billion in consolidated revenue (up $3.2 \%$ year-over-year), $¥ 290.0$ billion in operating income (up $6.2 \%$ year-over-year), $¥ 295.0$ billion in income before income taxes (up $4.5 \%$ year-over-year) and $¥ 225.0$ billion in net income attributable to FUJIFILM Holdings (up 2.5\% year-over-year), based on such factors as business growth centered on healthcare and advanced materials and profitability improvement in all businesses.

The projected currency exchange rates for the U.S. dollar and the euro against the yen during the fiscal year ending March 31,2024 are $¥ 135$ and $¥ 145$, respectively.
(2) Analysis of Consolidated Financial Position (Assets, Liabilities, Shareholders' Equity and Cash Flows)

At the end of the fiscal year ended March 31, 2023, total assets increased by $¥ 179.0$ billion year-over-year to $¥ 4,134.3$ billion, due to an increase in tangible fixed assets and other factors. Total liabilities decreased by $¥ 84.0$ billion to $¥ 1,346.4$ billion. FUJIFILM Holdings shareholders’ equity increased by $¥ 260.4$ billion year-over-year to $¥ 2,763.1$ billion. As a result, the current ratio increased by 7.1 percentage points to $183.2 \%$, the debt-equity ratio decreased by 8.5 percentage points to $48.7 \%$, and the equity ratio increased by 3.5 percentage points year-over-year to $66.8 \%$. The Company is maintaining a stable level of asset liquidity and a sound capital structure.

During the fiscal year ended March 31, 2023, net cash provided by operating activities fell year-over-year by $¥ 113.4$ billion to $¥ 210.5$ billion mainly due to an increase in accounts receivable. Net cash used in investing activities amounted to $¥ 323.2$ billion, due to the acquisition of property, plant, equipment and other factors. Thus, free cash flow, or the sum of cash flow from operating and investing activities, decreased by $¥ 283.1$ billion year-over-year to $¥ 112.7$ billion. Net cash used in financing activities amounted to $¥ 123.7$ billion, due to repayments of long-term debts and other factors. As a result, cash and cash equivalents at the end of the fiscal year under review amounted to $¥ 268.6$ billion, down $¥ 217.7$ billion compared to the end of the previous fiscal year (March 31, 2022).
(Reference) Cash Flow Related Indices (Consolidated)

|  | Year ended March 31, 2023 (From April 1, 2022 to March 31, 2023) | Year ended March 31, 2022 (From April 1, 2021 to March 31, 2022) |
| :---: | :---: | :---: |
| Ration of shareholders' equity to total assets (\%) | 66.8 | 63.3 |
| Ratio of market capitalization to total assets (\%) | 65.0 | 76.0 |
| Ratio of interest-bearing debt to operating cash flow (years) | 1.8 | 1.4 |
| Interest coverage ratio (times) | 42.0 | 139.9 |
| Ration of shareholders' equity to total assets : Shareholders' equit $/$ <br>  : Market capitalizat <br> Ratio of market capitalization to total assets end*)/Total asse <br>  $*$ Excluding treas | : Shareholders' equity / Total assets <br> : Market capitalization (Year-end closing price x No. of shares outstanding at yearend*) / Total assets |  |
| Ratio of interest-bearing debt to operating cash : Interest-bearing de <br> flow Operating cash flo <br> Interest coverage ratio (times) : Operating cash flo | (corporate bond securities <br> interest paid | short- and long-term debts) |

(3) Basic Policy Regarding Distribution of Profits and Dividends Applicable to the Fiscal Year under Review and Subsequent Fiscal Year
In addition to reflecting consolidated performance trends, dividend levels are to be determined based on the consideration of such factors as the level of funds required for M\&A transactions, capital investment and R\&D investments needed to support priority business expansion, as well as other measures aimed at increasing the Company's corporate value in the future. Adequate buybacks will be undertaken considering the situation of cash flows and stock prices. The Company has the policy of shareholder returns that put emphasis on cash dividends, setting the targeted dividend payout ratio of $30 \%$.

Based on the above policy and taking into account that the business performance for the current fiscal year exceeded the initial forecast, the year-end dividend for the current fiscal year will be $¥ 70.0$, up $¥ 10.0$ from the previous forecast of $¥ 60.0$. As a result, together with the interim cash dividend of $¥ 60.0$ per share that has already been disbursed, cash dividend applicable to the fiscal year under review is expected to total $¥ 130.0$ per share.

As for dividends for the fiscal year ending March 31, 2024, the Company plans to disburse an interim dividend of $¥ 70.0$ per share and a year-end dividend of $¥ 80.0$ per share (including our 90 th anniversary commemorative dividend $¥ 10.0$ ), making a year total of $¥ 150.0$ per share.

Details of year-end dividends

|  | Amount | Latest forecast <br> (Announced on February 8, 2023) | Actual results for the <br> fiscal year ended March <br> 31,2023 |
| :--- | :---: | :---: | :---: |
| Record date | March 31, 2023 | March 31, 2023 | March 31, 2022 |
| Dividends per share | $¥ 70.00$ | $¥ 60.00$ | $¥ 55.00$ |
| Total dividends | $¥ 28,077$ million | - | $¥ 22,044$ million |
| Effective date | June 30, 2023 | - | June 30, 2022 |
| Source of funds for <br> dividends | Retained earnings | - | Retained earnings |

(Reference) Details of the revision

|  | Dividend per share (yen) |  |  |
| :--- | ---: | ---: | ---: |
|  | Interim dividend | Year-end dividend | Total |
| Previous forecast <br> (February 8, 2023) |  | $¥ 60.00$ | $¥ 120.00$ |
| Dividend for the <br> current year | $¥ 60.00$ | $¥ 70.00$ | $¥ 130.00$ |
| Dividend for the <br> previous year <br> (ended March 31, <br> $2022)$ | $¥ 55.00$ | $¥ 55.00$ | $¥ 110.00$ |

## 2. CORPORATE STRUCTURE OF FUJIFILM GROUP

The disclosure is omitted since there are no significant changes in the business and group organizational structure from the latest Annual Securities Report filed on June 30, 2022.

## 3. CORPORATE DIRECTION

Using leading-edge, proprietary technologies to provide top-quality products and services, the Fujifilm Group aims to "resolve social issues through our business activities" and contribute to the realization of a sustainable society.

In August 2017, the Group formulated the long-term CSR plan "Sustainable Value Plan 2030" (hereafter SVP2030). The medium-term management plan VISION2023 announced on April 15, 2021 was positioned as a specific action plan for achieving the goals set in the SVP2030, and we have been working to resolve social issues by creating "new values" through our business activities.

VISION 2023 calls for addressing issues in Environment, Health, Daily Life and Work Style through business activities, and "accelerating growth in the healthcare and advanced materials and building a more resilient business platform to facilitate sustainable growth." Under this vision, we will strengthen our business portfolio management and cash flow management to secure growth investment capital and accelerate and strengthen the cycle of intensive investment of management resources in new / future potential as well as priority businesses.

In FY2022, the second year of the medium-term management plan, we reported record-breaking revenue, operating income, net income before income taxes and net income attributable to FUJIFILM Holdings, and achieved $¥ 2.7$ trillion in revenue and $¥ 260.0$ billion in operating income set for FY2023 in VISION2023 one year ahead of schedule. In FY2023, the last year of the medium-term management plan, we plan to achieve and complete VISION2023 by posting the highest-ever revenue, operating income, income before income taxes, and net income attributable to FUJIFILM Holdings.

In FY2023, we expect that COVID-19 restrictions will be removed in countries around the world and steps toward normalization will be taken to "live with COVID-19," including the reclassification of COVID-19 under the Infectious Disease Control Law in Japan and the termination of the national emergency in the U.S. However, in addition to financial instability caused by global inflation and monetary tightening, there are concerns about a slowdown in the global economy due to geopolitical fragmentation and supply chain disruptions caused by the Russia-Ukraine conflict, U.S.-China tensions and other factors. Under these circumstances, the Group will strive to overcome this difficulties by improving profitability of all businesses and promoting stable cash generation, as well as realizing the primary goals of "accelerating business growth in the healthcare and advanced materials, and building a more resilient business platform to facilitate sustainable growth."

## [Growth strategy in the Healthcare segment]

In the Healthcare segment, the medical systems business will continue to drive sales growth to ensure increases in revenue and profit. In the life sciences field, we will continue capital investment in the bio CDMO/life sciences businesses, which are expected to grow significantly in the medium to long term, and aim to expand the businesses by offering end-to-end values as a company supporting state-of-the-art bio-therapeutic drug discovery.

In the medical systems business, we will create various synergies through intra-group reorganization and cross-selling with FUJIFILM Healthcare Corporation. In April 2023, FUJIFILM Healthcare Corporation launched CALNEO Beyond, an X-ray fluoroscopy system capable of capturing both video and still images and using the flat panel sensor of the FUJIFILM DR CALNEO Flow C Series, which is a cassette-size digital X-ray diagnostic imaging system from FUJIFILM Corporation. In addition, under the REiLI brand, we will develop and commercialize AI technologies that support workflow in the medical field by leveraging our proprietary image processing technology and AI, and further expand our AI and IT solutions business. In December 2022, we acquired the digital pathology business of Inspirata, Inc., which develops and sells digital pathology software for use in diagnosis, and made full-scale entry into the global digital pathology business focusing mainly on the U.S. and European markets. We support improving efficiency of pathology diagnosis workflow by combining our medical-use Picture Archiving and Communication System (PACS), which holds the world's top market share, with the digital pathology software to allow centralized management of in-hospital examination images. In June 2023, we will launch AMULET SOPHINITY, a digital mammography system featuring low dose radiation, high image quality, and improved workflow based on AI technology. We will develop diverse medical solutions for women under the INNOMUSE brand and contribute to women's health maintenance and promotion.

In the bio CDMO business, we will expand the business at a higher rate than that of the growing biopharmaceutical market by expanding API manufacturing facilities and formulation production lines at our Denmark site, both planned in the second half of FY2023, and by building a one-stop service system at our existing sites in the U.S. and Europe, with the aim of performing small-lot to mass production, covering everything from contract process development to formulation and packaging of various biopharmaceutical products, including antibody drugs, gene therapeutic drugs and vaccines.

In the life sciences business, we will provide value as a one-stop shop from R\&D to manufacturing processes in the field of drug discovery support materials by selling cells, culture media, cytokines, reagents, etc. in sets. With regard to culture media, demand for which is strong for use in biopharmaceutical manufacturing, we will expand the business by developing and providing high-quality, highly functional culture media, while expanding our global production structure in the U.S., Europe, and Japan, including the establishment of our second manufacturing facility in the U.S. We will also expand the CDMO business for cell therapy drugs utilizing our iPS cell technology and know-how.

In the pharmaceutical business, we decided in October 2022 to establish our first bio-CDMO site in Japan (scheduled to start operation in 2026 on the premises of FUJIFILM Toyama Chemical Co., Ltd.'s existing plant). We will also expand the CDMO business for next-generation pharmaceutical products, including nucleic acid drugs, mRNA vaccines and antibody drugs, by utilizing our proprietary nanodispersion, analysis and processing technologies and our existing manufacturing facilities for lipid nanoparticle formulations.

In the consumer healthcare business, we will continue to expand the business by successively launching new highly unique cosmetics and supplements, including the ASTALIFT The Serum Series (launched in August 2022) of highly functional beauty essence that applies our proprietary liposome technology.

## [Growth strategy in the Materials segment]

In the Materials segment, we will develop new businesses in the field of advanced materials from a medium- to long-term perspective under the Advanced Materials Strategy Headquarters and further accelerate business growth in this field through strategy management and business portfolio establishment on a customer application basis.

In the electronic materials business, the wider use of AI , IoT and 5 G and acceleration of DX will increase demand for semiconductors, and the miniaturization and integration required for higher performance semiconductors are expected to advance further. To meet such market needs, we will continue to implement timely
and aggressive capital expenditure for the development and stable supply of materials that enable advanced performance. In addition, we will accelerate business growth by further enhancing our broad product lineup for various semiconductor manufacturing processes through new product development, and providing "one-stop solutions," such as solving complex customer issues that cannot be solved with a single material, by leveraging our strengths in having complementary materials such as CMP slurries and post-CMP cleaners.

In the display materials business, in addition to maintaining our strong market position of TAC products for LCD panels, we will develop and introduce differentiated products that utilize our thin film and multilayer-coating technologies to maintain a strong market share of organic EL materials and expand the material business for new applications, such as in-vehicle displays and AR/VR smart glasses.

In the industrial products business, we will continue to expand sales of the EXCLEAR sensor film for touch panels, data tapes for use at data centers, etc. and other advanced products that utilize our proprietary technologies, while developing new businesses, including secondary batteries, optical sensors and communications-related materials, to expand the business as a whole.

In the fine chemical business, we will expand business by focusing on three fields with high growth potential—life sciences, electronics and environment/energy-and creating differentiated products based on our proprietary "flow synthesis" and "high purification" technologies.

In the graphic communication business, we have been expanding the business by accelerating synergy creation within our group and providing further value to our customers on a global basis through the Graphic Communication Division established in July 2021. Focusing primarily on commercial printing and packaging printing, in FY2023, we will accelerate further improvement in profitability by combining FUJIFILM Corporation's global customer base with FUJIFILM Business Innovation Corp.'s sales force and technology/product competitiveness to expand sales of digital print systems (Print On Demand) worldwide, launch various DX solutions for brand owners and printing companies, and improve sales and production efficiency in the printing plate field.

## Growth strategy in the Business Innovation segment]

In the Business Innovation segment, we will further enhance the lineup of new FUJIFILM brand products and promote their global sales. In addition, we will accelerate continuous growth and business portfolio transformation by expanding sales of DX solution services and developing DX strategies for the BPO business. Specifically, we will contribute to client companies' DX by leveraging the customer base at the office solutions business to tap into remote work demand and provide solutions and services useful for document management; by enhancing value with a focus on stronger IT / security services for small and midsize companies; by expanding digital business process services based on document digitalization / processing by FUJIFILM Business Innovation Japan Corp. and FUJIFILM RIPCORD; and by supporting marketing and implementation of Microsoft Dynamics 365 and other ERP (enterprise resource planning) systems through FUJIFILM Digital Solutions Co., Ltd. and FUJIFILM MicroChannel Services which we acquired in March 2023.

## Growth strategy in the Imaging segment]

In the Imaging segment, we will expand the imaging business through such measures as launching attractive new instant photo systems and mirrorless digital cameras, exploring further sales opportunities of FUJIFILM Business Innovation Corp.'s printers, and advancing into new BtoB fields, including projectors and long-range multi-purpose cameras. We will also promote new businesses and products, including the image inspection solution business, the full-fledged launch of a BtoB business for instant photo systems, and the release of INSTAX $U P!$, a smartphone app that allows users to experience new ways to enjoy the INSTAX Series of instant cameras.

## 【nitiatives in Priority Areas under SVP2030】

From the perspective of "resolving social issues through our business activities" and "considering society and the environment in business processes," we are striving to achieve goals set for four priority areas in SVP2030,
namely Environment, Health, Daily Life, and Work Style, as well as Supply Chain and Governance which serve as the basis of our business activities.

In Environment, we are addressing climate change and promoting resource recycling, including water resources, as priority issues. With regard to decarbonization, we have set a target aligned with the " $1.5^{\circ} \mathrm{C}$ target" set in the Paris Agreement: "Reduce $\mathrm{CO}_{2}$ emissions across the entire product life cycle by $50 \%$ (compared to FY2019 levels) by FY2030." To achieve this target, we launched a new Fujifilm Group environmental strategy, "Green Value Climate Strategy" to promote manufacturing activity with a lower environmental impact and creation / deployment of products and services with excellent environmental performance. In addition, we have introduced internal carbon pricing to strengthen our response to climate change, which is an urgent issue for the international community. With regard to water resource management, we have set a numerical target of "reducing the amount of water the Fujifilm Group uses by $30 \%$ (compared to the FY2013 level)" and are working to conserve water resources through efficient water use, wastewater treatment at our plants and other measures. Rated highly of these activities, we were ranked among the highest "A List Companies" in the corporate survey conducted by CDP (Carbon Disclosure Project), a global non-profit organization, in the areas of climate change and water security. On December 23, 2022, FUJIFILM Corporation and Utilization of Carbon Dioxide Institute Co., Ltd. (UCDI) signed a joint research agreement on the development of mass production technology for hydrogen-oxidizing bacteria that mainly uses carbon dioxide for producing organic matter. By absorbing carbon dioxide in the production process of organic matter, hydrogenoxidizing bacteria facilitates a carbon-negative manufacturing process, in which carbon absorption exceeds emission. Therefore, it is setting high expectations as one of the effective means of achieving a decarbonized society, which is an urgent issue for the international community. FUJIFILM Corporation and UCDI will establish this technology and implement it in society at an early stage.

In Health, our goal is to increase the number of countries where we introduce our medical AI-based products / services, from 93 as of FY2022, to all 196 countries and regions by FY2030. By providing diagnostic medical equipment, including endoscope systems, ultrasound systems, digital mammography, CT and MRI, we support doctors in the early detection of disease and contribute to maintaining and improving people's health. We have been selected as a Health \& Productivity Stock for the 3rd consecutive year in a program jointly organized by the Ministry of Economy, Trade and Industry (METI) of Japan and the Tokyo Stock Exchange, in recognition of our efforts to improve employee health awareness, cancer prevention measures, nonsmoking measures, and other efforts. We have also been recognized as a Certified Health \& Productivity Management Outstanding Organizations White 500 for the seventh consecutive year in a METI and Nippon Kenko Kaigi program that honors organizations with exceptional health and productivity management. We will continue with our initiatives in resolving social issues through healthcare businesses and contribute to the establishment of a healthy society with longevity.

In Work Style, we will enhance our solutions and services that spur business innovation, aiming to offer productivity improvement and work styles that facilitate creativity to 50 million cumulative workers by FY2030.

In Governance, we are enhancing corporate governance, which we have positioned as an important management issue. Through sincere and fair business activities, we aim to contribute to the sustainable development of society, while achieving sustainable growth of the Group and improving its corporate value.

## [FY2023 Fujifilm Group Corporate Direction]

The Group's Corporate Direction for FY2023 is "NEVER STOP Taking on Challenges, United as All-Fujifilm! Let's focus on increasing our speed and agility to prosper in these rapidly changing times. With a Burning Desire for innovation, collaboration and accomplishment, we can create a bold and bright future for the Fujifilm Group. Viewing the resolution of social issues as an opportunity for business growth, we will contribute to the development of a sustainable society by taking on the challenge as "All-Fujifilm," bringing together the power of all companies, organizations and employees under the Group with the NEVER STOP spirit.

## 4. BASIC RATIONALE FOR SELECTION OF ACCOUNTING STANDARDS

Due to the agreement related to the Eurodollar convertible bond issuance in 1970, the Group has prepared and disclosed its consolidated financial statements in accordance with accounting principles generally accepted in the U.S. The Company is considering the adaption of IFRS through addressing internal and external factors that affect both within and outside of Japan.
(1) Consolidated Balance Sheets

Amount Unit: Millions of yen

|  | As of March 31, 2023 | As of <br> March 31, 2022 | Change |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | 268,608 | 486,328 | $(217,720)$ |
| Notes and accounts receivable: |  |  |  |
| Trade | 608,645 | 570,851 | 37,794 |
| Lease receivable | 40,038 | 45,573 | $(5,535)$ |
| Affiliated companies | 2,561 | 2,354 | 207 |
| Allowance for doubtful receivables | $(18,193)$ | $(20,144)$ | 1,951 |
|  | 633,051 | 598,634 | 34,417 |
| Inventories | 567,302 | 504,467 | 62,835 |
| Prepaid expenses and Other | 162,146 | 135,300 | 26,846 |
| Total current assets | 1,631,107 | 1,724,729 | $(93,622)$ |
| Investments and long-term receivables: |  |  |  |
| Investments in and advances to affiliated companies | 42,921 | 43,467 | (546) |
| Investment securities | 70,745 | 105,329 | $(34,584)$ |
| Long-term lease receivables | 55,487 | 60,298 | $(4,811)$ |
| Other long-term receivables | 22,103 | 24,963 | $(2,860)$ |
| Allowance for doubtful receivables | $(2,351)$ | $(3,010)$ | 659 |
| Total investments and long-term receivables | 188,905 | 231,047 | $(42,142)$ |
| Property, plant and equipment: |  |  |  |
| Land | 105,923 | 104,718 | 1,205 |
| Buildings | 770,926 | 739,525 | 31,401 |
| Machinery and equipment | 1,505,008 | 1,497,457 | 7,551 |
| Construction in progress | 345,253 | 145,084 | 200,169 |
|  | 2,727,110 | 2,486,784 | 240,326 |
| Less accumulated depreciation | $(1,750,999)$ | $(1,749,945)$ | $(1,054)$ |
| Total property, plant and equipment | 976,111 | 736,839 | 239,272 |
| Other assets: |  |  |  |
| Operating lease right-of-use assets | 82,276 | 83,389 | $(1,113)$ |
| Goodwill, net | 858,311 | 824,003 | 34,308 |
| Other intangible assets, net | 144,258 | 152,691 | $(8,433)$ |
| Deferred income taxes | 30,125 | 24,210 | 5,915 |
| Other | 223,218 | 178,372 | 44,846 |
| Total other assets | 1,338,188 | 1,262,665 | 75,523 |
| Total assets | 4,134,311 | 3,955,280 | 179,031 |



Note: Details of accumulated other comprehensive income (loss)

|  | As of March 31, 2023 | As of March 31, 2022 | Change |
| :--- | :---: | ---: | ---: |
| Unrealized gains (losses) on securities | - | 27 | $(27)$ |
| Foreign currency translation adjustments | 232,893 | 148,700 | 84,193 |
| Pension liability adjustments | $(69,193)$ | $(72,780)$ | 3,587 |
| Unrealized gains (losses) on derivatives | 120 | 46 | 74 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income (Consolidated Statements of Income)

Year Ended March 31 $\qquad$

| Year Ended March 31 | Amount Unit: Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year endedMarch 31, 2023From April 1, 2022to March 31, 2023 |  | Year endedMarch 31, 2022From April 1, 2021to March 31, 2022 |  | Change |  |
|  |  |  | Amount | \% |
|  | \% |  |  |  | \% |  |  |  |
| Revenue: | 100.0 | 2,859,041 | 100.0 | 2,525,773 | 333,268 | 13.2 |
| Cost of sales: | 60.2 | 1,721,113 | 59.1 | 1,492,549 | 228,564 | 15.3 |
| Gross profit | 39.8 | 1,137,928 | 40.9 | 1,033,224 | 104,704 | 10.1 |
| Operating expenses: |  |  |  |  |  |  |
| Selling, general and administrative | 24.8 | 710,702 | 25.8 | 652,995 | 57,707 | 8.8 |
| Research and development | 5.4 | 154,147 | 6.0 | 150,527 | 3,620 | 2.4 |
|  | 30.2 | 864,849 | 31.8 | 803,522 | 61,327 | 7.6 |
| Operating income | 9.6 | 273,079 | 9.1 | 229,702 | 43,377 | 18.9 |
| Other income (expenses): |  |  |  |  |  |  |
| Interest and dividend income |  | 7,670 |  | 4,646 | 3,024 |  |
| Interest expense |  | $(5,006)$ |  | $(2,316)$ | $(2,690)$ |  |
| Foreign exchange gains (losses), net |  | $(3,563)$ |  | 4,437 | $(8,000)$ |  |
| Gains (losses) on equity securities, net |  | (662) |  | 4,453 | $(5,115)$ |  |
| Other, net |  | 10,706 |  | 19,524 | $(8,818)$ |  |
|  | 0.3 | 9,145 | 1.2 | 30,744 | $(21,599)$ | (70.3) |
| Income before income taxes | 9.9 | 282,224 | 10.3 | 260,446 | 21,778 | 8.4 |
| Income taxes |  |  |  |  |  |  |
| Current |  | 79,168 |  | 48,615 | 30,553 |  |
| Deferred |  | $(13,962)$ |  | 8,514 | $(22,476)$ |  |
| Equity in net earnings (losses) of affiliated companies <br> Net income | 2.3 | 65,206 | 2.3 | 57,129 | 8,077 | 14.1 |
|  | 0.2 | 4,656 | 0.6 | 13,128 | $(8,472)$ | (64.5) |
|  | 7.8 | 221,674 | 8.6 | 216,445 | 5,229 | 2.4 |
| Less: Net (income) loss attributable to the noncontrolling interests | (0.1) | $(2,252)$ | (0.2) | $(5,265)$ | 3,013 | (57.2) |
| Net income attributable to FUJIFILM Holdings | 7.7 | 219,422 | 8.4 | 211,180 | 8,242 | 3.9 |

Three Months Ended March 31
Amount Unit: Millions of yen

|  | Three months ended <br> March 31, 2023 <br> From January 1, 2023 <br> to March 31, 2023 |  | Three months ended <br> March 31, 2022 <br> From January 1, 2022 <br> to March 31, 2022 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
|  | \% |  |  |  | \% |  |  |  |
| Revenue: | 100.0 | 764,781 | 100.0 | 664,871 | 99,910 | 15.0 |
| Cost of sales: | 61.3 | 468,638 | 62.6 | 416,146 | 52,492 | 12.6 |
| Gross profit | 38.7 | 296,143 | 37.4 | 248,725 | 47,418 | 19.1 |
| Operating expenses: |  |  |  |  |  |  |
| Selling, general and administrative | 24.4 | 186,492 | 25.1 | 166,890 | 19,602 | 11.7 |
| Research and development | 5.1 | 39,209 | 5.8 | 38,586 | 623 | 1.6 |
|  | 29.5 | 225,701 | 30.9 | 205,476 | 20,225 | 9.8 |
| Operating income | 9.2 | 70,442 | 6.5 | 43,249 | 27,193 | 62.9 |
| Other income (expenses): |  |  |  |  |  |  |
| Interest and dividend income |  | 2,422 |  | 605 | 1,817 |  |
| Interest expense |  | $(2,451)$ |  | (653) | $(1,798)$ |  |
| Foreign exchange gains (losses), net |  | (276) |  | 3,966 | $(4,242)$ |  |
| Gains (losses) on equity securities, net |  | 2,770 |  | $(1,421)$ | 4,191 |  |
| Other, net |  | 4,530 |  | 7,460 | $(2,930)$ |  |
|  | 0.9 | 6,995 | 1.5 | 9,957 | $(2,962)$ | (29.7) |
| Income before income taxes | 10.1 | 77,437 | 8.0 | 53,206 | 24,231 | 45.5 |
| Income taxes | 1.5 | 11,797 | 0.0 | 7 | 11,790 | 168,428.6 |
| Equity in net earnings (losses) of affiliated companies | 0.1 | 1,091 | 0.4 | 2,798 | $(1,707)$ | (61.0) |
| Net income | 8.7 | 66,731 | 8.4 | 55,997 | 10,734 | 19.2 |
| Less: Net (income) loss attributable to the noncontrolling interests | (0.1) | $(1,044)$ | (0.3) | $(1,923)$ | 879 | (45.7) |
| Net income attributable to FUJIFILM Holdings | 8.6 | 65,687 | 8.1 | 54,074 | 11,613 | 21.5 |

## (Consolidated Statements of Comprehensive Income)

Year Ended March 31
Amount Unit: Millions of yen

|  | Year ended <br> March 31, 2023 <br> From April 1, 2022 <br> to March 31, 2023 | Year ended <br> March 31, 2022 <br> From April 1, 2021 <br> to March 31, 2022 | Change |
| :---: | :---: | :---: | :---: |
| Net income | 221,674 | 216,445 | 5,229 |
| Other comprehensive income (loss), net of tax: |  |  |  |
| Unrealized gains (losses) on securities | (27) | 26 | (53) |
| Foreign currency translation adjustments | 85,528 | 117,466 | $(31,938)$ |
| Pension liability adjustments | 2,801 | 13,381 | $(10,580)$ |
| Unrealized gains (losses) on derivatives | 74 | (182) | 256 |
| Other comprehensive income (loss) | 88,376 | 130,691 | $(42,315)$ |
| Comprehensive income (loss) | 310,050 | 347,136 | $(37,086)$ |
| Less: Comprehensive (income) loss attributable to noncontrolling interests | $(2,801)$ | $(7,127)$ | 4,326 |
| Comprehensive income (loss) attributable to FUJIFILM Holdings | 307,249 | 340,009 | $(32,760)$ |

Three Months Ended March 31

|  | Three months ended <br> March 31, 2023 <br> From January 1, 2023 <br> to March 31, 2023 | Three months ended <br> March 31, 2022 <br> From January 1, 2022 <br> to March 31, 2022 | Change |
| :---: | :---: | :---: | :---: |
| Net income | 66,731 | 55,997 | 10,734 |
| Other comprehensive income (loss), net of tax: |  |  |  |
| Unrealized gains (losses) on securities | 155 | 20 | 135 |
| Foreign currency translation adjustments | 24,670 | 77,730 | $(53,060)$ |
| Pension liability adjustments | 1,247 | 11,399 | $(10,152)$ |
| Unrealized gains (losses) on derivatives | (104) | (42) | (62) |
| Other comprehensive income (loss) | 25,968 | 89,107 | $(63,139)$ |
| Comprehensive income (loss) | 92,699 | 145,104 | $(52,405)$ |
| Less: Comprehensive (income) loss attributable to noncontrolling interests | (670) | $(3,163)$ | 2,493 |
| Comprehensive income (loss) attributable to FUJIFILM Holdings | 92,029 | 141,941 | $(49,912)$ |

(3) Consolidated Statements of Changes in Shareholders' Equity

Amount Unit: Millions of yen

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \& Common stock \& Additional paid-in capital \& Retained earnings \& \begin{tabular}{|c|} 
Accumulated \\
other \\
comprehensive \\
income (loss)
\end{tabular} \& Treasury stock \& \begin{tabular}{l}
FUJIFILM \\
Holdings shareholders' equity
\end{tabular} \& Noncontrolling interest \& Total Equity \\
\hline Balanced at April 1, 2021 \& 40,363 \& - \& 2,702,760 \& \((52,836)\) \& \((485,721)\) \& 2,204,566 \& 17,591 \& 2,222,157 \\
\hline \begin{tabular}{l}
Comprehensive income (loss): \\
Net income \\
Change in net unrealized gains on securities \\
Foreign currency translation adjustments \\
Pension liability adjustments \\
Change in net unrealized losses on derivatives
\end{tabular} \& \& \& 211,180 \& \[
\begin{array}{r}
26 \\
115,727 \\
13,258 \\
(182)
\end{array}
\] \& \& \begin{tabular}{l}
211,180 \\
26 \\
115,727 \\
13,258 \\
(182)
\end{tabular} \& 5,265

1,739

123 \& | 216,445 |
| :--- |
| 26 |
| 117,466 |
| 13,381 |
| (182) | <br>

\hline Net comprehensive income \& \& \& \& \& \& 340,009 \& 7,127 \& 347,136 <br>
\hline Purchases of stock for treasury \& \& \& \& \& (32) \& (32) \& \& (32) <br>
\hline Sales of stock from treasury \& \& \& (42) \& \& 4,206 \& 4,164 \& \& 4,164 <br>
\hline Dividends paid to FUJIFILM Holdings shareholders \& \& \& $(44,086)$ \& \& \& $(44,086)$ \& \& $(44,086)$ <br>
\hline Dividends paid to noncontrolling interests \& \& \& \& \& \& \& (783) \& (783) <br>
\hline Stock acquisition rights \& \& $(1,922)$ \& \& \& \& $(1,922)$ \& \& $(1,922)$ <br>
\hline Transfer from retained earnings to additional paid-in capital \& \& 1,964 \& $(1,964)$ \& \& \& - \& \& <br>
\hline Equity transactions with non controlling interests and other \& \& (42) \& \& \& \& (42) \& $(1,652)$ \& $(1,694)$ <br>
\hline Balanced at March 31, 2022 \& 40,363 \& - \& 2,867,848 \& 75,993 \& $(481,547)$ \& 2,502,657 \& 22,283 \& 2,524,940 <br>
\hline Comprehensive income (loss): \& \& \& \& \& \& \& \& <br>
\hline Net income \& \& \& 219,422 \& \& \& 219,422 \& 2,252 \& 221,674 <br>
\hline Change in net unrealized losses on securities \& \& \& \& (27) \& \& (27) \& \& (27) <br>
\hline Foreign currency translation adjustments \& \& \& \& 84,193 \& \& 84,193 \& 1,335 \& 85,528 <br>
\hline Pension liability adjustments \& \& \& \& 3,587 \& \& 3,587 \& (786) \& 2,801 <br>
\hline Change in net unrealized gains on derivatives \& \& \& \& \& \& 74 \& \& 74 <br>
\hline Net comprehensive income \& \& \& \& \& \& 307,249 \& 2,801 \& 310,050 <br>
\hline Purchases of stock for treasury \& \& \& \& \& (20) \& (20) \& \& (20) <br>
\hline Sales of stock from treasury \& \& 317 \& \& \& 1,308 \& 1,625 \& \& 1,625 <br>
\hline Elimination of stock from treasury \& \& $(423,030)$ \& \& \& 423,030 \& - \& \& - <br>
\hline Dividends paid to FUJIFILM Holdings shareholders \& \& \& $(48,131)$ \& \& \& $(48,131)$ \& \& $(48,131)$ <br>
\hline Dividends paid to noncontrolling interests \& \& \& \& \& \& \& (382) \& (382) <br>
\hline Stock acquisition rights \& \& (235) \& \& \& \& (235) \& \& (235) <br>
\hline Transfer from retained earnings to additional paid-in capital Equity transactions with non controlling interests and other \& \& 422,948 \& $(422,948)$ \& \& \& - \& 13 \& 13 <br>
\hline Balanced at March 31, 2023 \& 40,363 \& - \& 2,616,191 \& 163,820 \& $(57,229)$ \& 2,763,145 \& 24,715 \& 2,787,860 <br>
\hline
\end{tabular}

|  | Year ended <br> March 31, 2023 <br> From April 1, 2022 <br> to March 31, 2023 | Year ended <br> March 31, 2022 <br> From April 1, 2021 <br> to March 31, 2022 | Change |
| :---: | :---: | :---: | :---: |
| Operating activities <br> Net income <br> Adjustments to reconcile net income to net cash provided by operating activities: <br> Depreciation and amortization <br> (Gains) losses on equity securities <br> Deferred income taxes <br> Equity in net (gains) losses of affiliated companies, net of dividends received <br> Changes in operating assets and liabilities: <br> Notes and accounts receivable <br> Inventories <br> Notes and accounts payable - trade <br> Changes in prepaid expenses and other current assets <br> Accrued income taxes and other liabilities <br> Other | 221,674 142,215 662 $(13,962)$ $(3,994)$ $(17,052)$ $(51,545)$ $(9,221)$ $(14,349)$ $(51,712)$ 7,736 | $\begin{gathered} 216,445 \\ 132,999 \\ (4,453) \\ 8,514 \\ (12,194) \\ \\ 34,741 \\ (68,273) \\ 21,007 \\ (30,766) \\ 28,794 \\ (2,880) \end{gathered}$ | $\begin{gathered} 5,229 \\ \\ 9,216 \\ 5,115 \\ (22,476) \\ 8,200 \\ \\ (51,793) \\ 16,728 \\ (30,228) \\ 16,417 \\ (80,506) \\ 10,616 \end{gathered}$ |
| Subtotal | $(11,222)$ | 107,489 | $(118,711)$ |
| Net cash provided by operating activities | 210,452 | 323,934 | $(113,482)$ |
| Investing activities <br> Purchases of property, plant and equipment <br> Purchases of software <br> Proceeds from sales and maturities of marketable and investment securities <br> Purchases of marketable and investment securities <br> (Increase) decrease in time deposits, net <br> Increase in investments in and advances to affiliated companies <br> Acquisitions of businesses, net of cash acquired <br> Proceeds from sale of businesses, net of cash and cash equivalents disposed of <br> Other | $\begin{array}{r} (269,844) \\ (53,628) \\ 38,890 \\ (3,880) \\ 2,711 \\ (853) \\ (28,653) \\ - \\ (7,968) \end{array}$ | $\begin{array}{r} (126,054) \\ (39,853) \\ 15,119 \\ (2,860) \\ (4,959) \\ (459) \\ (10,714) \\ 24,480 \\ (8,242) \end{array}$ | $(143,790)$ $(13,775)$ 23,771 $(1,020)$ 7,670 $(394)$ $(17,939)$ $(24,480)$ 274 |
| Net cash used in investing activities | $(323,225)$ | $(153,542)$ | $(169,683)$ |
| Financing activities <br> Proceeds from long-term debt <br> Repayments of long-term debt <br> Increase (decrease) in short-term debt, net <br> Cash dividends paid to shareholders <br> Subsidiaries' cash dividends paid to noncontrolling interests <br> Net purchases of stock for treasury <br> Capital transactions with noncontrolling interests and other | $\begin{array}{r} 120,000 \\ (192,360) \\ (1,538) \\ (46,109) \\ (382) \\ (20) \\ (3,286) \end{array}$ | $\begin{array}{r} 2,079 \\ (61,929) \\ 2,364 \\ (43,032) \\ (783) \\ (31) \\ (3,852) \end{array}$ | $\begin{gathered} 117,921 \\ (130,431) \end{gathered}$ <br> $(3,902)$ $(3,077)$ <br> 401 <br> 11 566 |
| Net cash used in financing activities | $(123,695)$ | $(105,184)$ | $(18,511)$ |
| Effect of exchange rate changes on cash and cash equivalents | 18,748 | 26,325 | $(7,577)$ |
| Net increase (decrease) in cash and cash equivalents | $(217,720)$ | 91,533 | $(309,253)$ |
| Cash and cash equivalents at beginning of year | 486,328 | 394,795 | 91,533 |
| Cash and cash equivalents at end of year | 268,608 | 486,328 | $(217,720)$ |

## (5) Notes to Consolidated Financial Statements

## Note Relating to the Going Concern Assumption

N/A

## Summary of Significant Accounting Policies

(A) Scope of consolidated subsidiaries

Number of Subsidiaries : 273
Main companies : FUJIFILM Corporation, FUJIFILM Business Innovation Corp. FUJIFILM Business Innovation Japan Corp, and others
(B) Scope of affiliated companies

Number of Affiliates : 30
Main companies : FUJIFILM KYOWA KIRIN BIOLOGICS Co., Ltd. and others
(C) Significant Accounting Policies

Our consolidated financial statements are prepared based on corporate accounting standards generally accepted as fair and valid in the United States. The disclosure is omitted since there are no significant changes from the description in the latest Annual Securities Report (filed on June 30, 2022).

## Segment Information

1. Year Ended March 31
(A) Operating Segment Information
a. Revenue

Amount Unit: Millions of yen

b. Operating income

Amount Unit: Millions of yen

|  | Year endedMarch 31, 2023From April 1, 2022to March 31, 2023 |  | Year endedMarch 31, 2022From April 1, 2021to March 31, 2022 |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Operating Income: | \% |  |  |  | \% |  |  |  |
| Healthcare | 10.9 | 100,507 | 12.5 | 100,536 | (29) | (0.0) |
| Materials | 9.8 | 67,729 | 10.8 | 68,380 | (651) | (1.0) |
| Business Innovation | 8.2 | 69,491 | 7.6 | 57,920 | 11,571 | 20.0 |
| Imaging | 17.7 | 72,876 | 11.0 | 36,977 | 35,899 | 97.1 |
| Total |  | 310,603 |  | 263,813 | 46,790 | 17.7 |
| Corporate expenses and eliminations |  | $(37,524)$ |  | $(34,111)$ | $(3,413)$ |  |
| Consolidated total | 9.6 | 273,079 | 9.1 | 229,702 | 43,377 | 18.9 |

Note: The major products and services of each operating segment are as follows:

Healthcare:

## Materials:

Business Innovation:
Imaging:

Equipment and materials for medical systems, contract development and manufacturing organization of biopharmaceuticals, iPS cells (regenerative medicine), drug discovery support such as cell culture media and reagents, pharmaceuticals, cosmetics and supplements, etc.
Electronic materials, display materials, industrial equipment, fine chemicals, recording media, equipment and materials for graphic communication,
inks and industrial inkjet printheads, etc.
Digital MFPs, solutions and services, etc.
Instant photo systems, color films, services and equipment for photofinishing, digital cameras and optical devices, etc.
c. Total Assets

Amount Unit: Millions of yen

|  | As of March 31, 2023 | As of March 31, 2022 | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Total assets: |  |  |  |  |
| Healthcare | 1,739,911 | 1,439,651 | 300,260 | 20.9 |
| Materials | 1,083,811 | 1,073,758 | 10,053 | 0.9 |
| Business Innovation | 946,508 | 915,893 | 30,615 | 3.3 |
| Imaging | 293,891 | 287,269 | 6,622 | 2.3 |
| Subtotal | 4,064,121 | 3,716,571 | 347,550 | 9.4 |
| Eliminations | $(16,508)$ | $(9,842)$ | $(6,666)$ |  |
| Corporate assets | 86,698 | 248,551 | $(161,853)$ | (65.1) |
| Consolidated total | 4,134,311 | 3,955,280 | 179,031 | 4.5 |

d. Depreciation and amortization, and Capital expenditures

Amount Unit: Millions of yen

|  | Year ended <br> March 31, 2023 <br> From April 1, 2022 <br> to March 31, 2023 | Year ended <br> March 31, 2022 <br> From April 1, 2021 <br> to March 31, 2022 | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Depreciation and amortization: |  |  |  |  |
| Healthcare | 50,236 | 44,541 | 5,695 | 12.8 |
| Materials | 33,036 | 32,364 | 672 | 2.1 |
| Business Innovation | 42,248 | 38,997 | 3,251 | 8.3 |
| Imaging | 14,079 | 14,121 | (42) | (0.3) |
| Corporate | 2,616 | 2,976 | (360) | (12.1) |
| Consolidated total | 142,215 | 132,999 | 9,216 | 6.9 |
| Capital expenditures: |  |  |  |  |
| Healthcare | 219,655 | 103,896 | 115,759 | 111.4 |
| Materials | 44,817 | 31,694 | 13,123 | 41.4 |
| Business Innovation | 12,646 | 12,124 | 522 | 4.3 |
| Imaging | 9,569 | 5,534 | 4,035 | 72.9 |
| Corporate | 1,619 | 1,982 | (363) | (18.3) |
| Consolidated total | 288,306 | 155,230 | 133,076 | 85.7 |

## (B) Geographic Information

a. Long - lived assets

Amount Unit: Millions of yen

|  | As of March 31, 2023 | As of March 31, 2022 | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |
| Long - lived assets |  |  |  |  |
| Japan | 369,407 | 358,398 | 11,009 | 3.1 |
| The Americas | 244,704 | 137,069 | 107,635 | 78.5 |
| Europe | 293,885 | 180,298 | 113,587 | 63.0 |
| Asia and others | 68,115 | 61,074 | 7,041 | 11.5 |
| Consolidated total | 976,111 | 736,839 | 239,272 | 32.5 |



Note: The presentation of the Overseas Revenue (Destination Base) has been classified and disclosed based on the customer's location.

## 2. Three months ended March 31

## (A) Operating Segment Information

| Revenue | Amount Unit: Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months endedMarch 31, 2023From January 1, 2023to March 31, 2023 |  | Three months endedMarch 31, 2022From January 1, 2022to March 31, 2022 |  | Change |  |
|  |  |  | Amount | \% |
| Revenue: <br> Healthcare: <br> External customers Intersegment | $\%$ $37.2$ | $\begin{array}{r} 284,168 \\ 45 \end{array}$ |  |  | $\%$ 33.9 | $\begin{array}{r} 225,015 \\ 36 \end{array}$ | $\begin{array}{r} 59,153 \\ 9 \end{array}$ | 26.3 |
| Total |  | 284,213 |  | 225,051 | 59,162 | 26.3 |
| Materials: <br> External customers Intersegment | 22.2 | $\begin{array}{r} 170,068 \\ 328 \end{array}$ | 24.6 | $\begin{array}{r} 163,370 \\ 399 \end{array}$ | 6,698 <br> (71) | 4.1 |
| Total |  | 170,396 |  | 163,769 | 6,627 | 4.0 |
| Business Innovation: <br> External customers Intersegment | 29.3 | $\begin{array}{r} 224,001 \\ 2,234 \end{array}$ | 30.5 | $\begin{array}{r} 203,288 \\ 917 \end{array}$ | $\begin{array}{r} 20,713 \\ 1,317 \end{array}$ | 10.2 |
| Total |  | 226,235 |  | 204,205 | 22,030 | 10.8 |
| Imaging: <br> External customers <br> Intersegment | 11.3 | 86,544 <br> 323 | 11.0 | $\begin{array}{r} 73,198 \\ 715 \end{array}$ | $\begin{array}{r} 13,346 \\ (392) \end{array}$ | 18.2 |
| Total <br> Eliminations |  | $\begin{gathered} 86,867 \\ (2,930) \end{gathered}$ |  | $\begin{aligned} & 73,913 \\ & (2,067) \end{aligned}$ | $\begin{array}{r} 12,954 \\ (863) \end{array}$ | 17.5 |
| Consolidated total | 100.0 | 764,781 | 100.0 | 664,871 | 99,910 | 15.0 |

Note: The major products and services of each operating segment are as follows:

Healthcare:

Materials:

## Business Innovation:

Imaging:

Equipment and materials for medical systems,
contract development and manufacturing organization of biopharmaceuticals,
iPS cells (regenerative medicine), drug discovery support such as cell culture media and reagents,
pharmaceuticals, cosmetics and supplements, etc.
Electronic materials, display materials, industrial equipment, fine chemicals, recording media, equipment and materials for graphic communication,
inks and industrial inkjet printheads, etc.
Digital MFPs, solutions and services, etc.
Instant photo systems, color films, services and equipment for photofinishing, digital cameras and optical devices, etc.

## (B) Geographic Information

Overseas Revenue (Destination Base)
Amount Unit: Millions of yen


## Amounts Per Share of Common Stock

|  | Year ended March 31, 2023 | Year ended March 31, 2022 |
| :--- | ---: | ---: | ---: |
|  | Yen | Yen |
| FUJIFILM Holdings shareholders' equity per share | $6,888.96$ | $6,244.29$ |
| Net income attributable to FUJIFILM Holdings per share | 547.21 | 527.33 |
| Net income attributable to FUJIFILM Holdings per share (Assuming full dilution) | 546.41 | 526.11 |

## Significant Subsequent Events

1) Issue of commercial paper

The Company issued commercial paper to secure working capital.
(i) Issue date April 14, 2023
(ii) Total amount of issue 125,000 million yen
(iii) Interest rate $\quad 0 \%$ per annum
(iv) Redemption date June 28, 2023
(v) Secured or not Unsecured and unguaranteed
2) FUJIFILM Corporation, a wholly owned subsidiary of FUJIFILM Holdings Corporation, entered into a share purchase agreement on May 10, 2023 to acquire all shares of CMC Materials KMG Corporation, that operates semiconductor process chemical business globally and a group company of Entegris, Inc., a U.S. semiconductor materials manufacturer, for US $\$ 700$ million.

